

Taste the SUN



DREAMS MAGAZINE

Taste in harmony with people and nature
2019 – 2020





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Imprint

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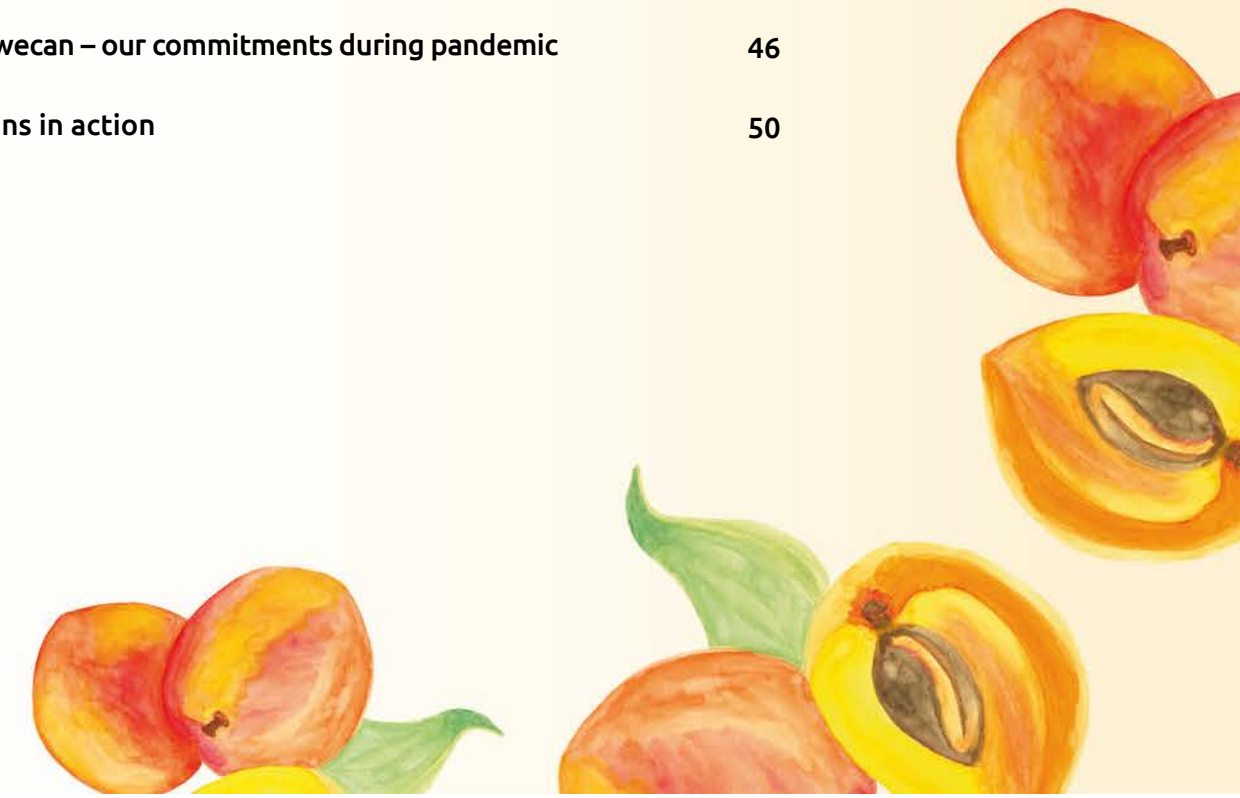
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Dear friends of SanLucar,

I am very happy that we can now present our SanLucar DREAMS magazine annually. This year we are presenting it in a brand-new design. I like it very much; I hope you do too!

This year's magazine is once again full of dreams that have come true thanks to our DREAMS initiative. Last year I was moved by one dream in particular: just before Christmas 2019, we surprised the people of our South African farm Rooihoogete with a taxi bus. Until that day, the farm inhabitants had to walk to get to the nearest town or pay for an expensive taxi. In collaboration with our partners and the association »Träume werden wahr e.V.« their dream of a taxi bus finally came true.

It made me very happy to see what we can achieve together. Many thanks to all of you who support our DREAMS programme!

We also experienced this great solidarity when the world suddenly stopped moving. The Corona pandemic led to a complete lockdown across Europe at the beginning of the year and the virus continued to cause major challenges throughout 2020.

During lockdown, people had to be supplied with food, including fruit and vegetables of course. This was anything but easy, as countries had entry restrictions and our truck drivers were often stuck in queues at the borders for hours. Also, they could no longer halt at truck stops along the way since they were closed too. So, we had to invent new ways to care for our truck drivers.

We also had to adjust a few things in the packing halls. Only a few employees were allowed to work at the same time. As a result we had to schedule more shifts, so that all orders could be processed properly.

For our two solidarity kitchens in Valencia we also had to become creative since we had to close them for a while, but we were determined to continue to serve the families who depend on our support.

Well, as SanLucarians, we are flexible by nature. The wind and the weather are difficult to predict; this means we often have to quickly change our way of thinking and make completely new decisions. In that sense, we were all able to adjust well to the lockdown. Most SanLucarians

could work from home and our employees in the fields or warehouses worked according to the hygiene regulations, such as wearing masks and maintaining the necessary safety distance.

I would like to thank all friends of SanLucar and every single SanLucar employee for their great commitment. Together we have made a big effort and managed to keep the SanLucar world spinning during the pandemic. Throughout this whole time, we did not lose sight of our mission: to provide all people with the most natural, freshest and tastiest fruits and vegetables - in a way that we can be proud of. I wish for all of us to stay healthy and for the pandemic to be over soon.

But for now, enjoy reading our new DREAMS magazine.

Your Stephan Rötzer



Furthermore, a part of the donation is always dedicated to a group of women living on our farm, Rooihogte in South Africa, who handcraft the entrance bracelets for the party. We transfer the revenue collected through the bracelets to a special DREAMS bank account. With this money, the women make their very individual dreams come true, such as buying new dishes or a telephone to talk to their relatives who live far away.

Together we are so much stronger! Many of our DREAMS projects could only be realized with the great and generous support of our partners. We want to say »Thank you« to all of them.

»When we dream alone it is only a dream, but when many dream together it is the beginning of a new reality.«

Friedrich Hundertwasser



- Through numerous charity golf tournaments we have been able to support the therapy centre »KINDER STÄRKEN« in Austria with 850,000 euros over the past ten years.

- In cooperation with the association »Träume werden wahr e.V.« we bought a taxi bus for the residents of our South African citrus farm Rooihogte. Now farm residents can drive to the distant town for a doctor's appointment or shopping.

- A second solidarity kitchen was needed. So, we opened another one in collaboration with »Coordinadora Solidaria de los Estibadores del Puerto de Valencia«.

- In Tunisia, we are renovating schools in cooperation with the local Ministry of Education, cooperating with universities and working to promote education.



2. The world of SanLucar.

Annual review – our highlights.

We remember the special moments and projects of our 2019/2020 campaign.

2019

September



Equal opportunities through education.

At the beginning of the new school year we give all the children of the families who use our solidarity kitchen a pack of essential school materials to ensure a good start to the year.

Introduction of career-integrated degrees in wholesale and foreign trade in Puzol.

Twelve trainees from different countries start their professional career with a thorough education at our headquarters.





October

RUN4DREAMS in South Africa.

After the great success of the run which we founded in Ecuador, RUN4DREAMS takes place at our farm in Rooihogte for the first time.

SanLucar receives the prestigious Hannon Award for responsible investments.

In Paris, we are honoured by the Tunisian state for our contribution to social and economic development in El Hamma-Gabès region.

November

SanLucar at the POS together with Elsa, Ana and Olaf.

With a promotion for the release of »Frozen 2«, we want to inspire children to eat healthy and vitamin-rich fruit.

SanLucar Italia SRL opens its doors.

After a long-standing cooperation with our Italian partners, we decide to be even closer to the market and open a branch in Verona.

December

Dreams come true in South Africa.

In cooperation with our partners and the association »Träume werden wahr e.V.«, we raise 40,000 euros. This enables us to buy a taxi bus for the inhabitants of our South African farm Rooihogte.



2020

January

RUN4DREAMS arrives in Tunisia.

Less than three months after the first RUN4DREAMS in South Africa, the run takes place at our farm in Tunisia.

February

Presentation of the new DREAMS magazine.

For two years we have been collecting our most important CR topics and are now publishing them in a redesigned format.





February

12,000 mandarins for 10,000 runners.

We provide our fresh vitamin bombs to all participants following the successful 15-km run in Valencia.

March

Running for a good cause.

Our employees also participate in the »Marxa Per la Dona« (Run for women), supporting the »Instituto de Investigación Sanitaria« (Health Research Institute).

April

Fresh fruit for anonymous heroes.

For their relentless efforts during the pandemic, we distribute packages of fresh fruit, water and a small gift to truck drivers in Spain, Germany and Austria.



May

»El Puchero« goes mobile.

The pandemic forced us to close our two solidarity kitchens. In order to continue the service for our visitors, we distribute packages with food and hygiene articles.

We care about millions of little assistants.

Agriculture and the protection of bees? That's not a problem for us. Just in time for World Bee Day, we present our initiatives for insect protection.



Did you know?



Well done!

From mid-March to the end of June, our Spanish colleagues worked from home and saved more than 50 per cent of CO₂ (the calculations are based on average values).



Dinner is served!

In our solidarity kitchens we serve 8,000 meals per month.



Less plastic.

Thanks to our packaging innovations, we have saved 677 tons of plastic in the last five years.



Flower power.

At our headquarter in Puzol, we have planted a total of 300 m² of vertical gardens with more than 30 different plant species which purify the air for our employees.



On top with vitamin C.

During the pandemic, we donated more than 35 tonnes of fruits. If we packed the donated fruit into our banana boxes and stacked them, the tower would reach a height of almost 450 metres! Six metres taller than the top of the Empire State Building!



DREAM big.

During the last campaign we received almost 65,000 euros from our partners to support our DREAMS projects. Do you think we can top that next year?



A masquerade?

We distributed exactly 1,348 masks and 334 security kits to our employees at our headquarters in Puzol.



Fragrance of the year (2020).

Since some of our staff have returned to the office, around 70 litres of hand sanitizer have been used at our headquarters and warehouse in Vall de Uxó.



From farm to fork.

An overview: from cultivation to the POS.

1.



Development of new varieties

We are always looking for the best taste! Regarding our philosophy, we are only working with natural mutations and completely avoid genetic engineering. When optimizing varieties, we primarily pay attention to taste, shelf life and pest resistance.

2.

Partners

When selecting our fields around the world, we are always looking for the optimal climate for our fruit and vegetables. This allows us to offer the best taste, no matter what time of year. Our growing partners have a lot of experience and are great experts. We work with them on a long-term basis.



3.

Quality management

Our agricultural engineers guarantee on-site support to our growing partners. We continuously monitor the quality of the fruit and compliance with our food safety, social and environmental standards.

4.

Cultivation and harvest

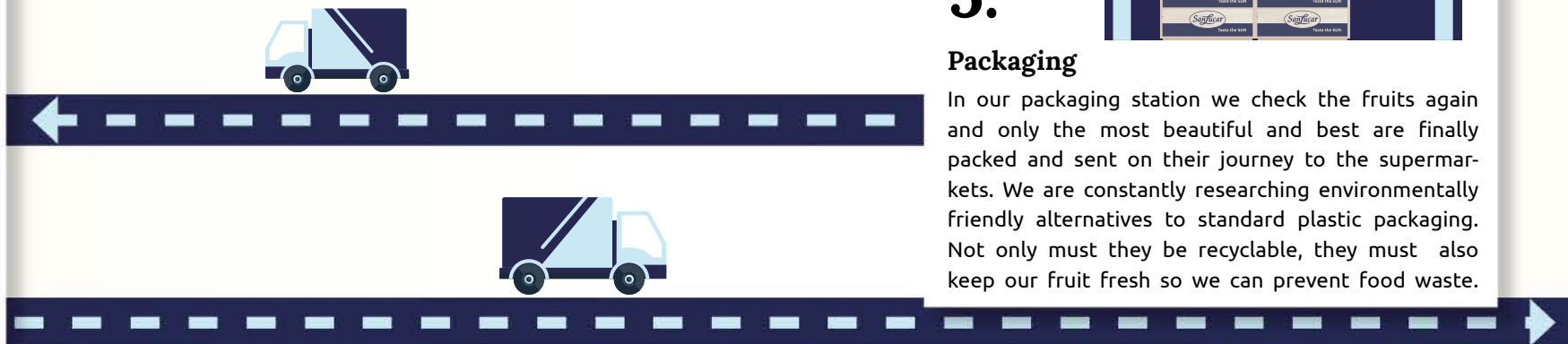
Our fruits and vegetables grow as naturally and sustainably as possible. This includes the use of biological and mechanical methods and sophisticated irrigation systems to protect the environment. We harvest very carefully by hand at the optimal time. We carry out an initial selection of the fruits during the harvest according to our strict quality criteria.



6.

Logistics

Our sophisticated Just-In-Time logistics with a seamless chill chain ensures that our fruit and vegetables from all over the world arrive crisp and fresh in the supermarkets. We receive information via satellite about the temperature and humidity in the container as well as the position and route of the transport.



5.

Packaging

In our packaging station we check the fruits again and only the most beautiful and best are finally packed and sent on their journey to the supermarkets. We are constantly researching environmentally friendly alternatives to standard plastic packaging. Not only must they be recyclable, they must also keep our fruit fresh so we can prevent food waste.



7.

Fruit and vegetable department

We develop tailor-made POS presentations for each supermarket, so we can ensure a shopping experience with a visually attractive set up, appealing tastings or recipes and nutrition tips.



Dreams come true – worldwide.

For us the people are the most important thing.

Our social projects are about much more than giving or donating something. The focus is to develop and implement projects together, so everyone can feel a part of it. In our growing countries, we want to create an environment where our employees and their families can grow and develop their abilities. You can read more about our social projects on the following pages.



La Legua, Costa Rica



Music lessons in the new multi-purpose classroom (Page 37)

Puebloviejo, Ecuador



Learning is fun (Page 29)

Valencia, Spain



Our solidarity kitchen »El Puchero« goes mobile during the pandemic (Page 32)

Rooihogte, South Africa



The dream of the taxi bus came true! (Page 26)

Karlsruhe, Germany



Fresh fruit for »ARCHE-Kids« (Page 36)

Gramatneusiedl, Austria



Like a bridge over troubled water (Page 34)

El Hamma-Gabès, Tunisia



We win the Hannon-Award (Page 24)



Sports around the world.

Our running classic RUN4DREAMS.

RUN4DREAMS – that's the name of the SanLucar run that we established 2017 in Ecuador, near our banana farm in the village of Pueblo Viejo. Our SanLucar employees, as well as many residents of the village, participated with enthusiasm. The 80 runners had four strenuous kilometres to push through, but at the end of it all they enjoyed a wonderful, joyous medals ceremony with certificates. It was a lot of fun and we were able to transmit the joy of movement to all the participants. And that is exactly what matters, because regular jogging prevents cardiovascular diseases, obesity and keeps the mind fit as well.



In addition, and because of the great success of RUN4DREAMS, we are now organizing our classic run in South Africa at our citrus farm Rooihoochte and in Tunisia at our tomato farm La Cinquième Saison. In Tunisia, we organized the run in cooperation with the Tunisian Disabled Sports Federation. In January 2020, around 500 runners crossed the finish line happy and exhausted after four kilometres.

Our running classic is unstoppable. Wouldn't it be great if employees and their family members from all SanLucar locations could participate in the RUN4DREAMS on the same day? We are working on it and are already lacing up our trainers.



3. Dreams come true!

We receive the Hannon prize.

Tunisia

Farms: 3 (Flor'alia, La Cinqième Saison, Les Perles du Désert)
Office: Tunis
Employees: 1688
Cultivation: tomatoes, berries and grapes



Education: the key to a self-determined life.

This is why we are helping to renovate schools in the Gabès region in southern Tunisia, painting classrooms, buying furniture and cleaning up playgrounds. An adequate and properly equipped environment promotes concentrated learning. In addition, we currently grant scholarships to 170 children of our employees. Quality education is the key to a bright future.

Award for responsible investment in Tunisia.

In October 2019, we were honoured with the Hannon prize in Paris for our social commitment in the Tunisian region of El Hamma-Gabès. This is where our beautiful tomato oasis is located. It goes without saying that we give something back to the region that provides us with so many delicious tomatoes.



Opportunities for people with disabilities.



The NGO »UTAIM«
in the region of Gabès

we have employed two people with disabilities. They have been working for us for four years in packaging and production. They do a great job and are fully integrated into the work process. They have the same working condition as all other employees at SanLucar.



In cooperation with local NGOs.

People with mental or physical disabilities have difficulty finding work and to integrating into the Tunisian labour market. On our tomato farm in El Hamma, we collaborate with three organizations that employ people with disabilities – a laundry service, a firm embroidering company logos and a facility that produces plastic rings to fix our tomato plants. Out of this cooperation,



»It is not a bus; it is a dream.«

South Africa

Farms: 3 (Rooihogte,
De Hoek and
Middelrivier)
Office: Paarl
Employees: 806
Cultivation: citrus
fruits and grapes



South Africa

To fulfil the community's big dream of a bus, we launched our video »DREAMS in South Africa« at one of the most important retail events, in May 2019. The video shows what we have achieved on our farm since 2012 and how much more we can achieve if we join forces.

Our partners heard about the great dream of the taxi bus and together we raised the incredible amount of 40,000 euros.

A taxi bus for Rooihogte.

Going to the doctor in the city, buying groceries at the supermarket, driving the children to kindergarten – for us, these are everyday things we can do comfortably, but not for the inhabitants of our South African farm Rooihogte. The nearest town is 30 minutes away by car and there is no public transport. So, when going to the town to run errands or go to a doctor's appointment, they spend a lot of money on taxis every time. Also, it is not always easy for the children of our employees at our De Hoek farm to come to our free kindergarten at Rooihogte – especially when heavy rainfall has turned the roads into muddy paths.



Thanks to the fantastic support of the association »Träume werden wahr e.V.« we were able to realize the big dream of our farm inhabitants. Just in time for Christmas, we surprised the farm inhabitants with probably their most beautiful Christmas present: a brand-new white minibus with 14 seats!

»That was our big dream. We thought it would take another 20 years, but today we are making history«, said farm manager Adriaan gratefully.

And it was not just him with tears of joy in his eyes. During the celebration, everything suddenly went quiet: the farm inhabitants thanked the people who had made this great dream come true with a minute of silence. For us, this was one of the most emotional moments of 2019!



Förderverein

Träume werden wahr e.V.

The association
»Träume werden wahr e.V.«
was founded in 2018 by
businessmen together with
their families and friends.
The aim is to provide support
where people need it most.

Come and visit
our citrus farm
in Rooihogte,
South Africa.



A trip to Table Mountain.

The children of our Farm Rooihogte visit the symbol of Cape Town.

If you think of South Africa, you immediately see pictures of wonderful landscapes, wild animals and of course, the impressive Table Mountain, but most South Africans do not know the beauty of their own country because there is no time nor money to do such excursions.

It was the same with the children of our Rooihogte farm. However, thanks to the donations collected at »Fruit Logistica« 2019 in Berlin, we were able to organize a trip to Table Mountain for them. First, we took the bus to the natural reserve at West Cape. Once arrived, we went straight up to the viewpoint at the top of the mountain. Although it was very foggy, the kids didn't mind the weather at all. They were really happy to see and climb »their mountain«. This great experience became possible thanks to the support of our partners. Thank you very much!



Learning is fun.

Ecuador

Farms: 3 (Finca Santa Elena and Lourdes, Hacienda Magdalena)
Office: Guayaquil
Employees: 275
Cultivation: bananas and grapes



Tutoring sessions for children in Ecuador.

Mercy Noemi has a smile all over her face: »Finally - I got it«, she calls out loudly and then runs to join the other children at break time. Mercy Noemi has just come out of maths class. At the primary school »Seminario Miguel Suarez« in Pueblo Viejo, Ecuador, 30 children are having their first holiday tutoring session this year.

In Ecuador, quality education is not something that can be taken for granted because public schools often lack the money and time to provide individual support to students with learning difficulties. The ones who suffer are the children, who then often have difficulties with reading or simple maths.

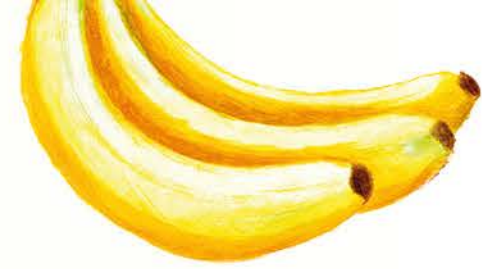


Half of the 30 students between the ages eight and twelve are children of our employees. Twice a week for two hours, they are taught in small groups to enhance their skills in language, literature and maths.

The project is financed with donations raised at »Fruit Logistica« in Berlin. The mother of one of the students confirms: »Such projects haven't existed in the community of Pueblo Viejo for a long time and it is great to have the support of SanLucar«.



DREAMS: We like to do sports.



cooperation with Liga Deportiva Cantonal de Pueblo Viejo, the Club Atlético Pueblo Viejo and the town council where 400 children from the age of 6 to 16 currently play football and basketball with great enthusiasm. We are happy to offer them a healthy activity, which they very much enjoy.



Successful in international tournament: our DREAMS football team is vice-champion.

Our delicious creamy bananas and our crisp, sweet grapes grow in a warm and sunny environment in Ecuador. Nature gives us everything and that is why we want to give back something to the people living near our farm and working with us. In the community of Pueblo Viejo in Ecuador near our banana farm, we founded the sports school DREAMS in

In 2018, our DREAMS teams had already achieved great victories. But in November 2019, things got even better: 20 young footballers from our DREAMS sports school had qualified for an international tournament in Cajamarca, Peru. So, the young players set off on their journey accompanied by three coaches riding in two buses towards Peru. The excitement among the players was enormous, and it really inspired the team! At the end of the tournament, they won second place and became vice-champions.



Förderverein
Träume werden wahr e.V.



The football boys have already made a promise to themselves: »... next time, we will take the cup home with us.«. With this trip and participation in an international tournament, a big dream has come true for all of them. They were also supported by »Träume werden wahr e.V.«, the association of our partners. Thank you very much!



Our solidarity kitchen »El Puchero«.

Spain

Headquarters: Puzol

Employees: 400

Cultivations: stone fruits



More than just a warm meal.

In our solidarity kitchens »El Puchero« and »El Puchero Portuario« in Valencia, we cook for vulnerable families. They pick up their hot meal from »El Puchero« to eat at home with their families. Every month we hand out 8,000 meals. But our solidarity kitchens do a lot more than that. Social workers provide assistance and offer courses on reintegration into the job market, including regular workshops, courses on further education and job application training.



At »El Puchero« we also organize events for children. In October 2019, we celebrated World Food Day and organized a fun workshop on the topic of healthy nutrition.

At the beginning of September, we filled 100 backpacks with writing pads, crayons, pens, scissors and reflective tags for a safe walk to school. And every December »Papá Noel« (Santa Claus) visits »El Puchero« with a heap of presents donated by the employees of SanLucar.

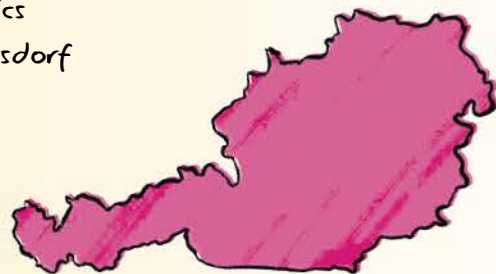


Like a bridge over troubled water.

Austria

Office and logistics platform: Ebreichsdorf
Employees: 85

Austria

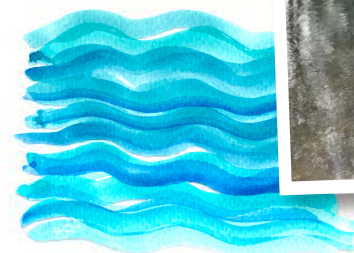
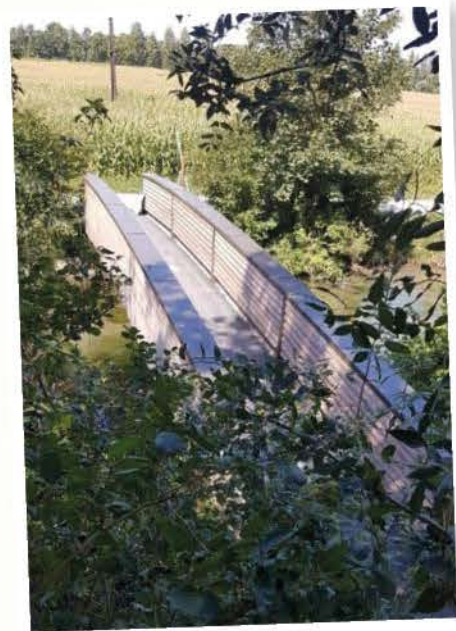


A bridge for the therapy centre »KINDER STÄRKEN e.V.«.

»There is something about the outside of a horse that is good for the inside of a man.« This quote by Winston Churchill must be true. The children of the therapy centre »KINDE STÄRKEN e.V.« in Gramatneusiedl, Austria, seem relaxed and calm, but also concentrated and focused when dealing with horses, and definitely very happy. The association supports children with a disorder on the autism spectrum, ADD, ADHD, partial performance deficits or learning difficulties.

The work with the horses archives wonderful results, but the therapy centre faced another challenge. The building is located on a busy road which needs to be crossed by the children in order to ride their horses in the beautiful countryside. So, a bridge was needed!

Our Austrian CEOs Marion and Alexander Thaller, who have supported the therapy centre for many years, decided to help and so they organized a SanLucar Charity-Golf-Tournament.



Over the past 10 years, they have been organizing the legendary SanLucar Charity-Golf-Tournament and raised a lot of donations. This year it was 71,850 euros. 60,000 euros were used to finance the construction of a 25-metre sustainable wooden bridge. The rest of the money was spent on the finishing of the therapy centre's building.

Now the children can cross the wooden bridge to enter the beautiful landscape with the horses and enjoy their therapy ride safely. »When the children are in the countryside with their horses, you can see the happiness in their eyes,« says Andrea Keglovits-Ackerer, the director of »KINDER STÄRKEN e.V.«. And we, like Andrea, are very happy about it, too!



Vitamins for ARCHE kids.



Germany

Office and logistics
platform: Ettlingen
Employees: 101



Germany

A few days before the summer holidays in 2020, the »Arche-Kids« got a special surprise. We cooked jam with them. They made the most delicious jams from 15 kilograms of our freshest blueberries, raspberries and peaches. Well, not all the fruit made it into the jam jar, some of it disappeared quickly into the children's mouths, because the fruit was too delicious and tempting.

In the end, 34 jars were filled with delicious jams and the children were super happy. Well, what a great start to the holidays!



A simple recipe: all you need is fruit, sugar and a good pinch of fun.

Not every child in Germany is lucky enough to grow up without worries or problems. The association »Kinder und Jugend ARCHE Karlsruhe e.V.« cares for children who do not receive the necessary emotional or financial support from their parents. A few years ago, we started to support this great institution with different projects. For example, last year we made a donation for bouldering mats. During the pandemic we provided the children with apples, blueberries, oranges and pineapples. High-quality food is especially important for children, because they need a lot of nutrients and minerals for growth.



Finally, more space for little learners.



Costa Rica

Partner cultivation
with Fruver: Pineapple

Costa
Rica



Welcome to the multi-purpose classroom.

Our delicious sweet pineapples grow in sunny Costa Rica. The tropical climate is perfect, and our master growers lovingly care for the fruits. It's not only the pineapples that feel comfortably at home here, the employees of our pineapple-growing partner Fruver and their children do, too.

In 2018, we supported Fruver to build a multi-purpose classroom where they teach music and English and organize events. The school »La Legua« is currently attended by 72 students. 40 percent are children of the farm workers.

As the community is growing and the number of students is increasing, in 2020 we joined forces with Fruver and the association »Träume werden wahr e.V.« to construct a second multi-purpose classroom. The room is already built, and the lessons can begin with happy, concentrated and motivated children. It is a pleasure to support the students, because for us a good education is the best start to a happy and self-determined life.



A heart for bees.

Busy little helpers in our fields.

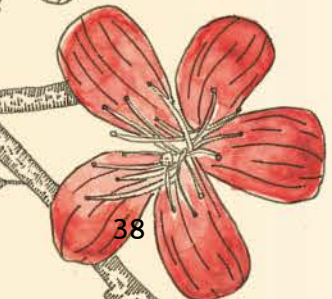
In spring, when our fruit trees in the south of Spain start to flower, we particularly depend on small insects. Only when the bees fly from blossom to blossom to pollinate them can our fruits grow. We work closely with local beekeepers who take care of the bees and set up hives near our fields.

The bees also feel comfortable in our strawberry fields and get busy collecting pollen. Across our farms we have placed coloured markings to facilitate orientation for the bees making it very easy to find their way back to their hives.



The protection of bees starts with the training of our employees, which is why our German quality experts have a certificate of competence in plant and bee protection. They exactly know which products are harmless to bees and when they are allowed to use them. The trees are only treated at night, so they do not disturb the busy bees while they are collecting pollen.

4. Nature – our most important partner.



Sustainable grape cultivation.

In harmony with nature: master grower family Giuliano.

In Apulia, in the very south of Italy, the sun shines every day. In this warm dry climate our delicious, sweet and crisp grapes grow – lovingly cared for by our master growers, the Giulianos. The sunshine in Apulia is not only useful for the grapes to flourish, it has also helped the Giuliano family to cut out 3 million kg of CO₂ in the past 4 years with their very own solar systems. And we are looking forward to reducing even more.



Drip irrigation.

The grapevines receive drip irrigation. This means that a computer calculates the amount of water the plant really needs and exactly the amount of water given to the plants drop by drop. This way the water drips through the soil into the roots, it doesn't evaporate, and they save a lot of this precious resource!

Pheromone traps.

»Insects are useful.« The Giulianos know this very well. Should pests ever spread on the grape plantation, they do not use chemical methods first. They place pheromone traps in the plants that confuse the pests. More useful insects, including bees for instance, are not harmed and continue to buzz happily through the grape fields.



For many generations, the Giulianos have been growing grapes and every day they are grateful for the fact that nature provides them with so many delicious bunches. And so are we! Our motto is »Taste in harmony with people and nature«. That's why we work in alignment with nature and not against it. So the Giulianos have done even more to protect our environment.



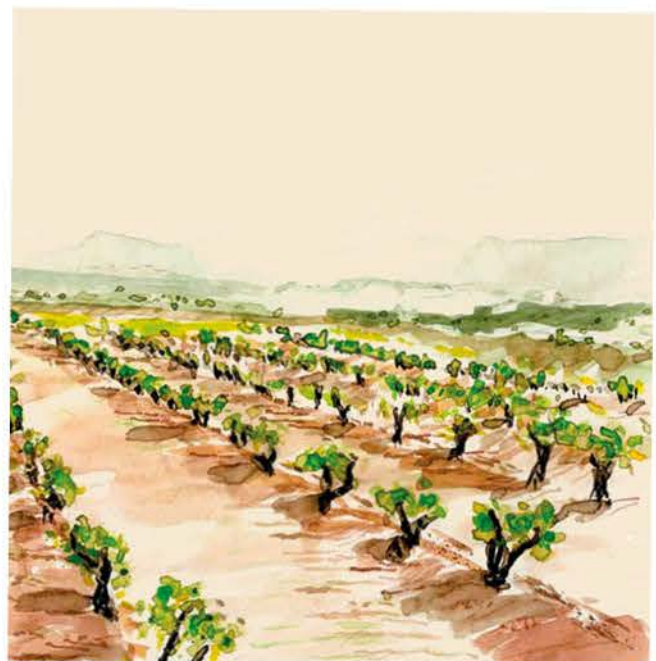


Planting trees.

The grape fields of our master growers are located very close to a large nature reserve with a variety of fauna and flora. In this area the Giulianos ensure a constant reforestation, so the original Mediterranean landscape with its plants and animals can be preserved.

A million-kilo drop in CO₂.

Between 2011 and 2013 they installed thousands of solar panels on the roofs. The electricity they produce is used to supply the cold storage warehouse where the grapes are stored until they begin their journey to the supermarket. In the first four years, the Giulianos were able to save three million kilograms of climate-damaging CO₂. This way, they are making their contribution to achieving the goals of the Paris Climate Agreement by 2030.



Sustainably wrapped.

Natural products packed in an eco-friendly way.

»Taste in harmony with people and nature«. This is not just a slogan for us. It is the philosophy by which we grow our SanLucar fruits.

With this philosophy in mind, we are working hard to reduce the use of plastic packaging. Over the past five years we have developed many environmentally friendly alternatives and have been able to save 677 tons of plastic.

For example, our Grapes of Paradise are available in an FSC-certified paper bag, what we call our natural bag. This bag is fully recyclable and protects the fruit thanks to its material structure. We also chose to use a paper tray for our avocados.



Furthermore, we sell our tomatoes and some of our berries in a »Nature Punnet« made of 94 percent FSC-certified paper. The light, perforated film we use keeps the fruit wonderfully fresh and it is easy to recycle. This means less fruit goes bad and we prevent food waste.

The launch of this »Nature Punnet« for berries allows us to save up to 200 tonnes of waste. Sometimes fruit doesn't need packaging at all. We offer about 70 percent of our fruit loose and without any additional wrapping.



Natural pest control.

Pheromone traps and more.

In nature, everything is always changing. So it is possible that every now and then pests spread in our fields. Instead of attacking them with chemical methods, we first trust to environmentally friendly ones.

Hook, line and sinker.

The pheromone trap uses a very simple technology. The trap is sprayed with the sexual pheromones of female insects. The male insects are confused and get stuck on the sticky surface of the trap. This reduces a large part of the pest population, as no more offspring can be produced. Due to the species-specific pheromone, other insects that are useful do not get caught or fall into the trap.



Natural enemies.

In order to preserve the biodiversity of insects, we avoid chemical methods whenever possible. For example, the ladybird is a natural enemy of vermin and therefore useful in controlling pests.

Only when biological or biochemical methods have failed to control the pests and there is a major risk of losing harvest or when the existence of our growers and their employees are in danger, do we use chemical methods. We only deploy them in strictly defined, minimal quantities and on the base of ecologically acceptable limits. Before harvesting, we test our fruit for residues. Only if these are below the legal requirements will we start to harvest them.





5. #togetherwecan

Our commitment in the time of corona.

The coronavirus has faced us with many challenges. In spring, when many European governments imposed a lockdown in their countries, we had to take action.

Mandarins for nursing homes in Valencia.

In cooperation with our long-time master citrus grower Llusar, we donated 2.000 kilograms of mandarins to ten nursing homes in the cities of Valencia and Castellón. This way we were able to bring a little joy and vitamins to people who were quite isolated.

Lunch packs for truck drivers in our logistics centre.

During the European lockdown, we wanted to guarantee the supply of our customers with our delicious fruit and vegetables. Our truck drivers faced exceptional challenges. Restaurants along the highway were closed and they had no opportunity to get food on their journeys from Spain to Germany. In addition, there were long waiting times at the borders. Therefore, we handed out lunch boxes at our logistics centre in Germany, Austria and Spain as a little thank you for their great commitment during the pandemic.



Emergency supply box delivered to the front door.

»El Puchero« goes mobile.

Also, in Spain the government's strict coronavirus regulations hit the vulnerable part of society with full force. We had to close our solidarity kitchens »El Puchero« and »El Puchero Portuario« in Valencia. So, we had to figure out a more creative solution. In cooperation with the association »Coordinadora Solidaria de los Estibadores del Puerto de Valencia«, we delivered weekly food boxes with rice, noodles, lentils, meat, cold cuts, canned food, potatoes, fruit, vegetables and biscuits to about 200 people. In addition, thanks to many donations from our employees, we were able to provide 53 families with hygiene articles.





SanLucar donates bananas and grapes.

In Ecuador we distributed 1,138 boxes of bananas and 8,610 kilograms of grapes to elderly people and families in financial need in the communities around our banana farm Santa Elena.

In addition to that, we helped with the disinfection of various villages to prevent the spread of COVID-19.



Tangerines for the Karlsruhe hospital.

In spring the French hospitals were packed. That is why the hospital in Karlsruhe decided to treat French patients. To thank them for this example of European solidarity, we donated 60 boxes of mandarins for the clinic staff and patients.

SanLucar cooperates with the Red Cross.

In South Africa a lot of people live below the poverty line. A crisis like the one we are currently facing hits these people particularly hard. That is why SanLucar has donated 1.8 tonnes of SanLucar mandarins to the South African Red Cross for the townships around Cape Town.



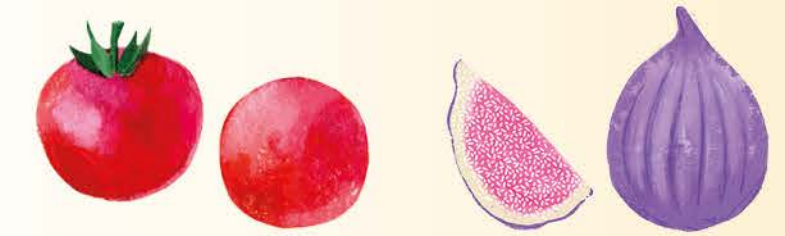
Respirator for the hospital in El Hamma.

We made a donation to the hospital in El Hamma, near our tomato farm La Cinqùeme Saison, so they could buy a respirator for the treatment of COVID patients.



Digital training for the DREAMS kids at the sports school in Ecuador.

During lockdown, most children were bored and spent a lot of time in front of their computers and PlayStations. Not so our DREAMS kids! Every Tuesday and Thursday the coaches posted a new training video on the club's Facebook page, so at least the children could do sports online. And every Saturday, there was live training available for the whole community. After all, staying fit and safe is very important during a lockdown situation.



SanLucarians are fit!

Sporty in Valencia.

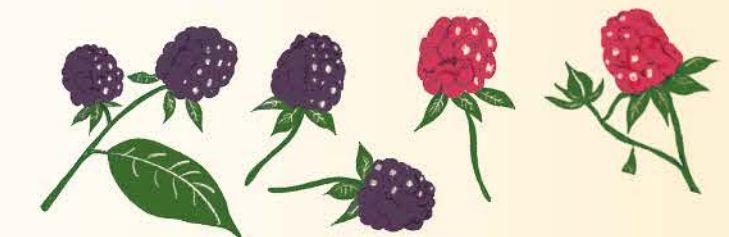
Running 15 kilometres through Valencia! That is not just a simple stroll. Nine SanLucarians and nine employees of our partner LLusar faced this athletic challenge. On February 16, 2020, it all started: 4.000 athletes laced up their shoes and ran the route along the sea while the sun was shining brightly. After the run, our employees provided deliciously refreshing SanLucar mandarins to all participants.

Running for a good cause.

On March 8th we undertook another active sports challenge. The »Marxa per la Dona« is a 5-kilometre charity run in the village of Puzol near Valencia. 2.000 people participated in the run, as well as 20 SanLucarians. The collected entry fees of 10.550 euros were directly donated to the breast cancer research of the Brest Cancer Health Institute of the biomedical institute INVCLIVA in Valencia. Thank you to all runners for their great support!

Our commitment to sports and health.

Regular running prevents cardiovascular diseases and obesity and keeps the mind fit. That's why our employees around the world want to set an example for everyone. Also, in Ecuador, Tunisia and South Africa our RUN4DREAMS is a great way to exercise. (p. 22)



6. SanLucarians in action.



Lucky number 17!



Sustainable learning during the »Solidarity Breakfast«.

It's a wonderful SanLucar tradition. Every two weeks, our Spanish employees meet at the headquarter in Puzol for breakfast. Everyone brings something to eat and to share. Next, we prepare sandwiches and sell them to our colleagues. With the income from these sandwiches we finance small DREAMS projects. We bought new basketballs for the sports school in Ecuador, we organized a family sports day at our Rooihogte farm in South Africa and on World Food Day we organized workshops on healthy eating for the children of our sports school, at Rooihogte and at our social solidarity kitchen »El Puchero«.



Our breakfasts are not only incredibly delicious and social, we also learn about sustainability.

In 2011 SanLucar signed the Global Compact and since 2018 SanLucar has been supporting the 17 Sustainable Development Goals of the United Nations. To honour the goals, we are doing 17 »Solidarity Breakfasts« with a quiz about the Sustainable Development Goals including »Zero Hunger«, »Clean Water and Sanitation« and »Climate Action«. Those who answer all 17 questions correctly will receive a small and sustainable prize.



Gifts from the heart.

»Mamás en Acción«.

At SanLucar we have many colleagues who are parents. They know how important it is for a child's well-being to grow up with care and love. Sadly, not every child can grow under these conditions. To help these children our employees support the organization »Mamás en Acción«. The organization takes care of children who grow up without parents, giving these little ones a sense of comfort and normality. The children feel the absence of their parents especially keenly at Christmas. To offer a little comfort our colleagues organize gifts requested by the children. At Epiphany, the 6th of January, the »Kings« give cuddly toys, doll's houses or toy cars as presents to 400 orphans. Each year we are particularly moved on this day, making a small difference in a child's life.



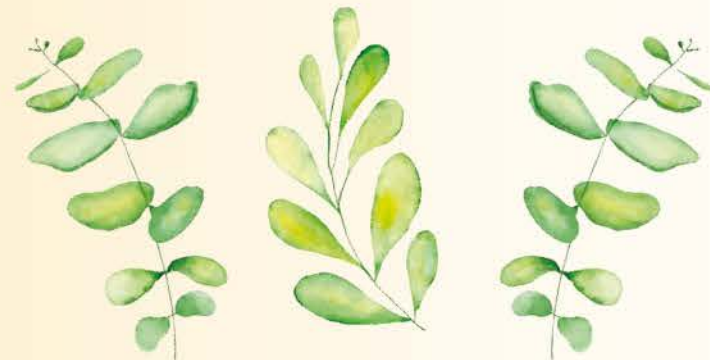
Our employees with presents for »Mamás en Acción«



AHK Spain and Deutz support DREAMS.

Donation for our social projects.

At the beginning of November 2019 Deutz was awarded with the Excellence Prize from the German Chamber of Commerce in Spain and made an important contribution to our DREAMS programme. In Bilbao the company donated the prize of 3,000 euros to the association »Träume werden wahr e.V.« for our social projects in South Africa. We would like to express our sincere gratitude for the generous donation.





This is our **Communication on Progress** in implementing the principles of the **United Nations Global Compact** and supporting broader UN goals.

We welcome feedback on its contents.





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